

Universal Leaf North America U.S., Inc.
P.O. Box 519, Nashville, NC 27856
(252) 462-4300

November 16, 2010

Dear 2010 ULNA U.S. Contracted Grower:

Thank you for contracting your tobacco with ULNA U.S. this past year. Throughout the course of the season we discussed many of the important issues facing the industry. We stressed the importance of managing Crop Protection Agent (CPA) residues in this time of increasing regulation throughout the world market.

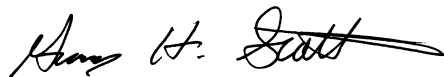
In response to customer feedback and new customer requirements, ULNA has made the decision to not allow the use of Maleic Hydrazide (MH) on any tobacco contracted in 2011. We will be performing MH residue testing on tobacco delivered in 2011, and if your tobacco is found to have an MH residue your contract will be terminated.

Enclosed with this letter is a handout from North Carolina State University on sucker control options without the use of MH.

In addition to the elimination of MH, we foresee more record keeping being required on the farm level in order to achieve further mandates by our customers. We will explain this program in detail at the time of contract offering.

We are still in the planning stages for the 2011 crop, and hope to be in position in the near future to offer contracts. We will be contacting you in the upcoming months in regard to our 2011 purchase program. If you have any questions please feel free to contact your receiving station agent or grower contact.

Sincerely,



George H. Scott
Vice President, Leaf